

# **PROGRESSLABS**

AT RIVERSIDE RESEARCH PARK







PREPARED BY:



PROGRESS LABS AT RRP PROGRESS DRIVE FREDERICK, MD 21701

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# WHY FREDERICK?

# **STRATEGIC LOCATION**



Close proximity to Washington DC, Montgomery County, Baltimore and Northern, VA



Within 50 miles of 3 international airports, as well as the Baltimore harbor (3rd largest seaport in US)

# COMPREHENSIVE TRANSPORTATION NETWORK



Intersected by 5 interstate and national highways



MARC Train to DC



20 miles to DC's METRO rail system

# HIGHLY CONCENTRATED, HIGHLY EDUCATED WORKFORCE

40.6% BACHELOR'S DEGREE

40.6% of Frederick County's population (25+) has a bachelor's degree or higher.

# CORRIDOR CORRIDOR CORRIDOR CORRIDOR CORRIDOR

LOWER COST OF BUSINESS

Competitive tax structure & attractive local and state incentives



Attractive housing options



High-performing public schools



Low crime rate



State-of-the-art healthcare



Acclaimed restaurant and brewery scene

\$12B ECONOMY

\$12 billion dollar economy

261K RESIDENCE

261,947 residents in Frederick County

106K EMPLOYED

106,000 people employed in Frederick County

6,500 BUSINESSES

6,500+ businesses in Frederick County

97K
INCOME

\$97,730 median income

SO 7

MEDIAN AGE

38.7 median age







# **QUICK FACTS**

# BIOSCIENCE **ADVANTAGE**

**Cutting Edge Bioscience** Companies

Cluster of **Bioscience Bioscience** Jobs in **Companies Frederick** in Maryland

Of Capital Investment in the Past 36 Months

In close proximity to Fort Detrick, one of the most important research installments in the world.

### FORT DETRICK IS HOME TO

- 70 Acre NCI Campus
- 5 cabinet level agencies: DOD, HSS, FDA, HHS and the VA
- U.S. Army Medical Research Institute of Infectious Diseases (USAMRIID)
- U.S. Army Medical Research and Material Command (USAMRMC)
- National Interagency Biodefence Campus (NIBC)
- National Biodefence Analysis and Countermeasures Center (NBACC)
- National Institutes of Allergies and Infectious Disease (NIAID)
- Centers for Disease Control and Prevention (CDC)

# **BIO COMPANIES IN FREDERICK**

- AFAB Lab
- Akonni Biosystems, Inc.
- Aliee Pathology
- AstraZeneca/MedImmune
- BaneBio
- BioAssay Works
- BioElectronics Corp
- BioFactura
- Biological Mimetics, Inc.
- Biologics Resources
- Bio-Molecular Technology, Inc.
- Bio-Stat Solutions, Inc.
- Bluepoint Bioscience
- BridgePath Scientific
- Cenomics Solutions
- Charles River
- Columbia Biosciences
- CRSA
- Denova Biotechnology
- DRMC
- EduQuest
- Electron Microscopy Bioservices
- Eminent Services Corporation
- Emmes Corporation
- Empirstat
- Envigo
- Express Biotech International
- Express Genomics, Inc.

- FiberCell Systems, Inc.
- Fisher BioServices
- Frederick National Laboratory for Cancer Research
- GM Biosciences
- Harborgen Technology
- HBVTech
- HydroMax
- HypOxygen
- Indivumed
- Imagilin Technology
- ImQuest Biosciences
- Innovative Biotech USA
- Inspirion Biosciences
- Integrated Pharma Services
- Intracel Resources
- Jecho Laboratories
- KamTek
- Kemp Bio
- Kite Pharma (Gilead Sciences)
- Leidos Biomedical Research
- Lifeline Cell Technology
- Lonza Bioscience
- Meridian BioGroup
- Medigen, Inc.
- Mesa Science Associates
- Microbiology International
- MRI Global

- National Cancer Institute
- Nexus Discovery Advisors
- Nanova
- Ology Bioservices
- Phycin
- Poochon Scientific
- Precision Medicine
- Prolias Technologies PSquare Scientific
- RoosterBio
- Royer Biomedical
- RuRo
- Qiagen
- Southern Research Institute
- SriSai BioPharmaceutical Solutions
- Steven Lane Consulting
- Syngene
- Texcell
- Theradaptive
- Thermo Fisher Scientific
- **TOMI Environmental Solutions**
- Tox Path Specialists
- U.S. Pharmacopeia
- Valogic
- Veralox Therapeutics
- XGene Diagnostics



Frederick Laboratory



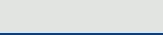


















# FREDERICK COUNTY PUBLIC SCHOOLS

- Maryland has ranked among America's top states for top-quality public education every year since 2009 (Education Week's Quality Counts reports].
- While Maryland continues to lead the nation in Advanced Placement (AP) achievement, Frederick County students' 3.27 mean AP exam score surpassed Maryland's 3.03 and the global 2.84. The percentage of students with AP scores 3 or better (on a 5-point scale, where 3 typically qualifies for college credit) was 73.6% in Frederick County (with 4,522 exams), 64.7% statewide and 60.3% globally.
- Frederick County students consistently outpace the state and nation in SAT scores. With a 95% participation rate, our mean SAT score was 1,058, compared to Maryland's 1,041 and the nation's 1,039.
- Frederick County Public Schools (FCPS) has been a recipient for many years of the US Department of Education's prestigious national Blue Ribbon Schools of Excellence Award.
- On a 1-5 star scale, 53 of our 61 state-rated schools achieved 4 or 5 stars, and none received fewer than 3.
- The 2018 FCPS graduation rate was a high 92.5% (compared with Maryland's 87.1% average), while our dropout rate was 4.1% (compared with the state's 8.4%).
- Students received \$33.5 million in scholarship offers.
- Enrollment is nearly 44,000 students (an increase of more than 1,000 over the last school year).
- 99% of more than 1,000 employers surveyed indicated that FCPS students met or exceeded workplace readiness standards. (Survey by FCPS)
- Frederick County Public School's Career & Technology Center has 23 programs (including one in Biomedical Sciences) to help students jump start their future careers by providing intensive career specific education in programs tailored for both college-bound and employment-oriented students.



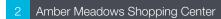
# MAP

Clemson Corner







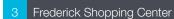


















College Park Plaza Shopping Center







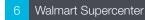








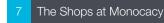
































# RIVERSIDE 7 & 10 OVERVIEW

# Name

Riverside 7 & 10

Progress Labs at Riverside Research Park

# Address

Progress Drive Frederick, MD 21701

# Zoning

MXE (Mixed Use)

# **Total Size**

102.5 Acres, 1,017,000 Total SF

# **Typical Specs**

**Construction Type** 

Tilt Wall Concrete

### **Slab Thickness**

7"

# **Lighting** LED

**Fire Protection** 

100% ESFR Sprinkler Coverage

### Water

2" Frederick County DPW

### Sewer

8" Frederick County DPW

### Power

Potomac Edison 4,000 AMPS 480/277V 3P 4W

### **Fiber**

Comcast, FiberLight, Dark Fiber

# Gas

Washington Gas 2" gas line with 40.0 PSI

# Riverside 7

16.2 Acres, 132,000 SF

# **Ceiling Height**

32'

# **Column Spacing**

50'x52'

# **Building Depth**

216'

# **Parking**

1.51/1,000 SF

4 EV charging stations

# **Truck Court**

130'

# **Dock Doors**

33

# Speed Bay

60'

# Riverside 10

27.4 Acres, 235,000 SF

# Ceiling Height

32'

# **Column Spacing**

50'x52'

# **Building Depth**

250'

# **Parking**

1.51/1,000 SF

4 EV charging stations

# **Truck Court**

130'

# **Dock Doors**

58

# **Speed Bay**

60'





# RIVERSIDE 9 OVERVIEW

Name

Riverside 9

Progress Labs at Riverside Riverside Research Park

**Address** 

8700 Gas House Pike Frederick, MD 21701

**Z**oning

MXE (Mixed Use Employment Center)

**Height Limits for Build** 

60 feet

Size

32.46 Acres, 417,570 Total SF

Office

1st Floor: 50,610 SF 2nd Floor: 105,436 SF Subtotal: 156,046 SF

Manufacturing

1st Floor: 157,984 SF

Storage/Receiving

1st Floor: 78,960 SF

**CUP** 

1st Floor: 24,580 SF

Ceiling Height / Floor-to-Floor

1st Floor Office/Manufacturing/CUP - 24' 1st Floor Storage/Receiving - 44' 2nd Floor - 20'

**Column Spacing** 

30'x30' - 40'x52'

**Parking** 

1,054 spaces50 electric vehicle charging stations included

**Dock Doors** 

15

**Fire Suppression** 

100% sprinkler coverage

**Outdoor Equipment & Service Yard** 

13,300 SF secure

**Utilities** 

Water

City of Frederick - 6" domestic water line

Sewer

City of Frederick - 8" sewer line

Power

Potomac Edison 5,000 AMPS 480/277V 3P 4W

**Fiber** 

Redundant - Comcast, FiberLight, Dark Fiber

Gas

Washington Gas - 2" gas line with 40.0 PSI







# **SCHEDULE**

RIVERSIDE 7 & 10	DATES
Site Plan Approval	7 months from Lease Execution
Final Engineering Approval	16 months from Lease Execution
Commence Construction	18 months from Lease Execution
Early TI Start	26 months from Lease Execution
Substantial Completion	28 months from Lease Execution

RIVERSIDE 9	DATES
Site Plan Approval	Approved
Final Engineering Approval	Approved
Commence Construction	Immediately
Early TI Start	9 months from start
Substantial Completion	12-15 months from start









# Outdoor **Amenities**

Amphitheater with Wi-Fi connectivity for hosting campus events

Covered pavilions equipped for tenant presentations





# Architectural **Elements**

Unique integrated gateways spanning park entrances

Retreat area dedicated to local history



# Water **Features**

Landscaped pond with water features

Entryway fountains with cascading water and patio surround





# Fitness **Activities**

Five-mile trail system winding through the park

Proposed outdoor fitness center featuring training equipment





# MATAN COMPANIES OVERVIEW

# DEVELOPMENT

With over 5 million square feet of Class A warehouse space, bioresearch facilities, and office space successfully brought to market, Matan's development team knows how to deliver multi-million-dollar projects on time and on budget. Our project management team customizes your space, staying with you from concept through construction to ensure superior satisfaction.

# **ASSET MANAGEMENT**

Maximizing returns starts with enhancing value. Matan's asset managers strategically evaluate each investment property from real estate and capital market perspectives—identifying new efficiencies, finding innovative revenue opportunities, and mitigating risk.

# **LEASING**

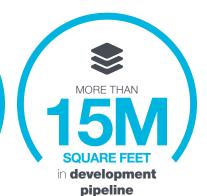
Matan's approach to integrated leasing services fits each tenant's individual goals. Count on our leasing specialists to be there at every step from the initial showing through negotiations, tenant improvement coordination, expansions, and lease renewals. Thanks to a lack of bureaucracy and the expertise of our market-savvy brokers, we make decisions in days rather than weeks.

# PROPERTY MANAGEMENT

Whatever it takes. That's the mantra of our experienced property management team. We vigilantly meet the day-to-day needs of each property while keeping an eye on opportunities to maximize operational efficiencies and create quality tenant experiences.









# **HIGHLIGHTS**

- Private commercial real estate investment firm
- Headquartered in the D.C. Metro Area
- Family owned and operated since 1976
- Over 7 million square feet of existing commercial assets
- Approximately 1 million square feet currently under construction
- 15 million square feet of entitled industrial/bio space in development pipeline
- Approximately 15 million square feet of developable industrial/ bio FAR under control, totaling over 1,500 acres
- Separate manufactured housing division
- Asset mix includes industrial, lab, retail, multi-family, land development, and office
- Full-service approach with in-house property management















# DEVELOPMENT HIGHLIGHTS

# **700 Progress Way**

# 2 High Bay Buildings

- 495,000 Square Feet
- Class A Research & Industrial Park
- 44 Acre campus in Gaithersburg, MD

# **Wedgewood West**

# 6-Building Research & Industrial Park

- 675,000 Square Feet
- 6 Class A high bay buildings
- 43 Acre campus in Frederick, MD

### **Dulles North**

# **High Bay Warehouse**

- 154,125 Square Feet
- Class A high bay warehouse
- 10 Acre site in Sterling, VA

# Northlake II

### **5-Building Industrial Park**

- 655,000 Square Feet
- 5 Class A high bay buildings
- 63 Acre campus in Ashland, VA

# Center 85 at Westview South 5-Building Research & Industrial Park

# 700,000 Square Feet

- 5 Class A high bay buildings
- 54 Acre campus in Frederick, MD

### Parkway 66

# **High Bay Warehouse**

- 187,787 Square Feet
- Class A high bay warehouse
- 13.56 Acres in Manassas, VA

# Thermo Fisher SCIENTIFIC

















**700 Progress Way** 

2-Building, 495,000 SF Research & Industrial Park



**Wedgewood West** 

6-Building, 675,000 SF Research & Industrial Park



**Dulles North** 

High Bay Warehouse, Sterling, VA



Northlake II

5-Building, 655,000 SF Industrial Park



**Center 85 at Westview South** 

5-Building, 700,000 SF Research & Industrial Park



Parkway 66

High Bay Warehouse, Manassas, VA





# COMMUNITY PHILANTHROPY

We know that our investments in properties and assets remain secondary to the investments we make in our local community.

Through the long-standing relationships we've nurtured with local volunteer organizations, community groups, and non-profits, the Matan family actively pursues the improvement of our environment and the lives of our neighbors. Our employees and leadership team continue to spearhead community improvement efforts, day in and day out. From organized employee/community service outings, to leadership within various community organizations, such as the YMCA, Frederick Rescue Mission, Blessings in a Backpack and SHIP, our team remains committed to investing in our number one asset: our neighborhood.













# NEWS & HEADLINES

MATAN DONATES OVER \$4,400 TO FREDERICK HEALTH HOSPICE VETERANS PROGRAM

MATAN'S 13TH ANNUAL (VIRTUAL) FOOD DRIVE RAISES OVER \$7,600 FOR MARYLAND FOOD BANK

MATAN PURCHASES AND PACKS 600 EMERGENCY SNACK PACKS FOR BLESSINGS IN A BACKPACK

MATAN COMPANIES FEEDS LOCAL FRONTLINE

FOR THE SECOND YEAR IN A ROW MATAN PARTNERS WITH BLESSINGS IN A BACKPACK TO FEED FREDERICK'S CHILDREN

MATAN RAISES \$1,840 FOR OPERATION SECOND CHANCE AT 2ND ANNUAL COOKOUT IN THE COURTYARD



# COMMITMENT TO **SUSTAINABILITY**

**Matan Companies knows that our** business, decisions and actions have an impact on the health and wellbeing of our planet and our people.

That is why we have made a commitment to sustainability on all levels. Our smart developments and efficient operations help to reduce waste, conserve water, promote energy efficiency and operate healthy buildings. Our commitment to philanthropy, volunteerism and charitable giving helps to support our community, providing our employees and tenants with an avenue to give back. Because we believe our people are our greatest asset, we are proud to have developed wellness programs and activities that promote healthy lifestyles that touch on the physical, mental, as well as emotional, leading to more productive and balanced lives.

# **RECYCLING &** WASTE STREAM **SUMMARY**

We have saved:





253.6





55.8



ALUMINUM



5.6

GLASS



19.5



**167.2**§

PAPER

PLASTIC







CARDBOARD



# THESE RECYCLING CONSERVED OLLOWING

**RESOURCES:** 



**3.343** mature trees

Enough to produce 41,426,054 sheets of newspaper



916 cubic years of landfill space Enough airspace to meet the disposal needs of 1,176 people.



404,179 kW-hrs of electricity Enough to power 38 homes for a full year.



904 metric tons of CO2 equivalent

Preventing greenhouse gas emissions.



**1,560,304** gallons of water

Enough to meet the fresh water needs of 20,803 people for a year.

# **GREEN INITIATIVES**

for design & construction of Matan Assets

# LAND

- Full control of Sediments and Silts during Construction
- Treating Rainwater Runoff Through ESD Gardens and Pervious Pavers
- Reduced Heat Island Effect Through Street / Parking Lot Tree Plantings
- Preserve and enhance existing natural areas
- Transit Oriented Development
- Treating Rainwater Runoff Through ESD Gardens

# **STRUCTURE**

- Will implement strategies to mitigate the heat island effect, including using reflectance roofing materials by using a combination of strategies such as "cool roof" surfaces, insulation, and radiant barriers. A "cool roof" utilizes high solar reflectance and high emissivity to reflect radiation and reduce heat absorption on the roof surface.
- Reduced Heat Island Effect Through Utilization of White TPO Roofing
- Low E Glass Windows
- Use of Large Window Openings for Allowing Daylight into the Space
- Low Flow Plumbing Fixtures
- Factory Fabricated Structural Steel
- Use of Locally Sourced Construction Materials Where Possible
- Indoor Air Quality plan implemented and followed for construction
- Factory Fabricated Structural Steel
- Structure will be able to be recycled at the End of its Useful Life

# LAND

- Environmental Tobacco Smoke Control Compliant Campus
- Storage and Collection of Recyclable Materials
- Level 2 EV Charging Stations tied to solar
- Installation of Solar Panels to provide supplemental power to base building systems.
- Energy Metering
- Use of Low VOC Materials
- Use of Materials with Recycled Content











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